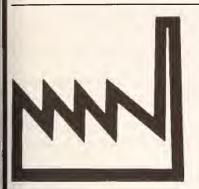
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## PRELIMINARY REPORT INDUSTRY SERIES

## 1987

# Census of Manufactures

MC87-I-30B(P) Issued May 1989

#### MISCELLANEOUS PLASTICS PRODUCTS, NOT ELSEWHERE CLASSIFIED

Industries 3081, 3082, 3083, 3084, 3085, 3086, 3087, 3088, and 3089

#### INTRODUCTION

This report presents preliminary statistics from the 1987 Census of Manufactures for those establishments classified in the industries listed above. These data will be superseded by a more comprehensive final paperbound report. The method of data collection and use of administrative data are discussed in detail in the appendix.

All dollar figures included in this report are at prices current for the year specified and, therefore, unadjusted for changes in price levels. Consequently, when making comparisons to prior years, users should take into consideration the inflation that has occurred.

The definitions of these industries are the same as those used in the 1987 Standard Industrial Classification (SIC) Manual.<sup>1</sup>

### INDUSTRY 3081, UNSUPPORTED PLASTICS FILM AND SHEET

In the 1987 Census of Manufactures, Industry 3081, Unsupported Plastics Film and Sheet, had employment of 47.9 thousand.

The total value of shipments for establishments classified in this industry was \$8.1 billion.

The cost of materials and services used by establishments in this industry amounted to \$4.1 billion in 1987. Data on specific materials consumed appear in table 3.

<sup>1</sup>Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

### INDUSTRY 3082, UNSUPPORTED PLASTICS PROFILE SHAPES

In the 1987 Census of Manufactures, Industry 3082, Unsupported Plastics Profile Shapes, had employment of 25.0 thousand.

The total value of shipments for establishments classified in this industry was \$2.3 billion.

The cost of materials and services used by establishments in this industry amounted to \$1.1 billion in 1987. Data on specific materials consumed appear in table 3.

## INDUSTRY 3083, LAMINATED PLASTICS PLATE, SHEET, AND PROFILE SHAPES

In the 1987 Census of Manufactures, Industry 3083, Laminated Plastics Plate, Sheet, and Profile Shapes, had employment of 17.2 thousand.

The total value of shipments for establishments classified in this industry was \$2.1 billion.

The cost of materials and services used by establishments in this industry amounted to \$1.0 billion in 1987. Data on specific materials consumed appear in table 3.

#### **INDUSTRY 3084, PLASTICS PIPE**

In the 1987 Census of Manufactures, Industry 3084, Plastics Pipe, had employment of 12.5 thousand.

The total value of shipments for establishments classified in this industry was \$2.5 billion.

The cost of materials and services used by establishments in this industry amounted to \$1.5 billion in 1987. Data on specific materials consumed appear in table 3.

Address inquiries to Bureau of the Census, Industry Division, Washington, DC 20233, or call Laurie Perper (301) 763-7304.



U.S. Department of Commerce BUREAU OF THE CENSUS

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#### **INDUSTRY 3085, PLASTICS BOTTLES**

In the 1987 Census of Manufactures, Industry 3085, Plastics Bottles, had employment of 24.8 thousand.

The total value of shipments for establishments classified in this industry was \$2.8 billion.

The cost of materials and services used by establishments in this industry amounted to \$1.4 billion in 1987. Data on specific materials consumed appear in table 3.

#### **INDUSTRY 3086, PLASTICS FOAM PRODUCTS**

In the 1987 Census of Manufactures, Industry 3086, Plastics Foam Products, had employment of 60.0 thou-

The total value of shipments for establishments classified in this industry was \$6.7 billion.

The cost of materials and services used by establishments in this industry amounted to \$3.7 billion in 1987. Data on specific materials consumed appear in table 3.

#### INDUSTRY 3087, CUSTOM COMPOUNDING OF **PURCHASED PLASTICS RESINS**

In the 1987 Census of Manufactures, Industry 3087, Custom Compounding of Purchased Plastics Resins, had employment of 16.2 thousand.

The total value of shipments for establishments classified in this industry was \$2.3 billion.

The cost of materials and services used by establishments in this industry amounted to \$1.4 billion in 1987. Data on specific materials consumed appear in table 3.

#### **INDUSTRY 3088, PLASTICS PLUMBING FIXTURES**

In the 1987 Census of Manufactures, Industry 3088, Plastics Plumbing Fixtures, had employment of 7.1 thousand.

The total value of shipments for establishments classified in this industry was \$650.7 million.

The cost of materials and services used by establishments in this industry amounted to \$274.5 million in 1987. Data on specific materials consumed appear in table 3.

#### INDUSTRY 3089, PLASTICS PRODUCTS, N.E.C.

In the 1987 Census of Manufactures, Industry 3089, Plastics Products, N.E.C., had employment of 379.1 thou-

The total value of shipments for establishments classified in this industry was \$33.1 billion.

The cost of materials and services used by establishments in this industry amounted to \$15.6 billion in 1987. Data on specific materials consumed appear in table 3.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the tables in this publication:

- Represents zero. (D)
- Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
- (NA) Not available. (NC) Not comparable.
- (S) Withheld because estimate did not meet publication standards on the basis of either the response rate or a consistency review.
- Not applicable. (X)
- Less than half the unit shown. (Z)
- do Ditto.
- Not elsewhere classified. n.e.c. Not specified by kind. n.s.k.
- Part. pt. Revised.
- SIC Standard Industrial Classification.

Other abbreviations, such as lb, gal, yd, doz, bbl, and s tons, are used in the customary sense.

#### **CONTACTS FOR DATA USERS**

Subject Area	Contact	Phone
Census/ASM Durables Nondurables	Kenneth Hansen Michael Zampogna	(301) 763-7304 (301) 763-2510
Current Indus- trial Reports Durables Nondurables	Malcolm Bernhardt Thomas Flood	(301) 763-2518 (301) 763-5911
Import/Export Publications	Foreign Trade Division	(301) 763-5140
Industry Analy- sis and Fore- casts	International Trade Administration	(202) 377-4356

#### Table 1. Historical Statistics for the Industry: 1987 and Earlier Years

[Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix]

TEXCIDUES data for a	auxiliaries.	roi meanii	ng or abbre	viations and	a symbols, se	e introducti	ory text. I-c	n explanation	i oi teillis, see a	appendix 1					
		All establi	ishments <sup>3</sup>	All em	ployees	Pro	duction wo	rkers		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				Rat	ios
Year <sup>1</sup>	Com- panies² (no.)	Total (no.)	With 20 employ- ees or more (no.)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	Value added by manufac- ture <sup>4</sup> (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expenditures (million dollars)	End-of- year inven- tories <sup>4</sup> (million dollars)	Spe- cial- ization (per- cent)	Cover- age (per- cent)
					INDU	STRY 30	B1, UNSU	PPORTED	PLASTICS FI	LM AND SH	<b>EET</b> s				
1987 Census	(NA)	592	384	47.9	1 242.6	34.8	73.4	780.4	4 007.8	4 083.5	8 059.8	417.1	984.3	(NA)	(NA)
					INDU	STRY 308	32, UNSUI	PPORTED	PLASTICS PI	ROFILE SHA	PESs				
1987 Census	(NA)	578	295	25.0	508.8	19.0	37.7	313.7	1 175.2	1 104.7	2 253.2	127.6	297.1	(NA)	(NA)
				IND	USTRY 308	33, LAMIN	NATED PL	ASTICS PI	LATE, SHEET	r, AND PRO	FILE SHAPE	Ss			
1987 Census	(NA)	232	103	17.2	411.9	12.9	27.6	274.7	1 120.6	1 017.1	2 133.3	53.9	292.9	(NA)	(NA)
							INDUSTE	RY 3084, PI	LASTICS PIP	<b>E</b> s					
1987 Census	(NA)	251	177	12.5	263.1	9.5	19.1	174.5	980.7	1 476.7	2 455.8	56.4	304.6	(NA)	(NA)
				,		IN	DUSTRY	3085, PLA	STICS BOTT	LESS					
1987 Census	(NA)	283	225	24.8	492.5	21.2	43.4	378.1	1 325.0	1 437.4	2 765.5	167.3	244.2	(NA)	(NA)
						INDUS	TRY 3086	, PLASTIC	S FOAM PRO	DDUCTS					
1987 Census	(NA)	929	574	60.0	1 158.4	46.9	90.1	767.9	2 949.8	3 722.9	6 665.3	321.6	625.1	(NA)	(NA)
				IND	USTRY 30	87, CUST	OM COM	POUNDING	OF PURCH	ASED PLAS	TICS RESINS	s			
1987 Census	(NA)	387	188	16.2	375.0	11.2	23.3	207.8	923.1	1 445.0	2 349.7	88.8	297.2	(NA)	(NA)
				·····		INDUST	RY 3088,	PLASTICS	PLUMBING	FIXTURES					
1987 Census	(NA)	168	75	7.1	127.3	5.3	10.1	76.6	382.6	274.5	650.7	11.7	66.6	(NA)	(NA)
						INDUS	TRY 3089	, PLASTIC	S PRODUCT	S, N.E.C.s					
1987 Census	(NA)	8 287	3 888	379.1	7 140.4	298.4	588.5	4 689.9	17 592.2	15 641.8	33 060.5	1 315.0	3 725.7	(NA)	(NA)

Note: Establishments of single unit companies with up to 20 employees (cutoff varied by industry) were excluded from the mail portion of the census. Data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were estimated based on administrative-record information from other agencies in conjunction with industry averages. These establishments accounted for the following percent of total value of shipments: SiC 3081, 3%; SiC 3082, 4%; SiC 3083, 2%; SiC 3088, 5%; and SiC 3089, 25%.

1 n annual survey of manufactures (ASM) years, data are estimates based on a representative sample of establishments canvassed annually and may differ from results of a complete canvass of all establishments. ASM publication shows percentage standard errors. Unless otherwise noted, for data prior to 1972, see 1972 Census of Manufactures, vol. II, table 1a of the Industry chapter.

2 For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.

3 includes establishments with payroll at any time during year.

4 Beginning with the 1982 Census of Manufactures, all respondents were requested to report their inventories at (the lower of) cost or market prior to adjustment to LIFO cost. This is a change from prior Censuses and annual surveys of manufactures in which respondents were permitted to value their inventories using any generally accepted accounting method. Consequently, inventories and value added by manufacture are not comparable to prior-year data.

3 industry definition is new for 1987 Census of Manufactures. An explanation of the Standard Industrial Classification revision will appear in the final industry series text that supercedes this report.

report.

#### Table 2. Product and Product Classes—Value of Shipments by All Producers: 1987 and 1982

[Includes value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendix. For meaning of abbreviations and symbols, see introductory text.]

and cymbo	not see the education texts					
		19	87	1982		
1987 product code	Product	Number of companies with shipments of \$100,000 or more	Value of product shipments <sup>1</sup> (million dollars)	Number of companies with shipments of \$100,000 or more	Value of product shipments <sup>1</sup> (million dollars)	
3081	UNSUPPORTED PLASTICS FILM AND SHEET					
	Total	(NA)	8 667.1	(NA)	6 026.8	
30810 30810 10 30810 20 30810 30 30810 40 30810 50 30810 00	Plastics film and sheet, unsupported: Cellulosic Polyethylene Polypropylene Vinyl and vinyl copolymer Other Plastics film and sheet, unsupported, n.s.k., typically for establishments with 20 employees or more (see note) Unsupported plastics film and sheet, n.s.k., typically for establishments	(NA) (NA) (NA) (NA) (NA) (NA)	619.9 2 494.1 595.1 1 378.6 2 970.5	(NA) (NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA) (NA)	
00010 02	with less than 20 employees (see note)	(NA)	60.2	(NA)	(NA)	

## Table 2. Product and Product Classes—Value of Shipments by All Producers: 1987 and 1982 —Con.

[Includes value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendix. For meaning of abbreviations and symbols, see introductory text.]

		1987		1982	
1987 product code	Product	Number of companies with shipments of \$100,000 or more	Value of product shipments <sup>1</sup> (million dollars)	Number of companies with shipments of \$100,000 or more	Value produ shipment (millid dollar
3082	UNSUPPORTED PLASTICS PROFILE SHAPES				
	Total	(NA)	2 346.7	(NA)	<sup>2</sup> 1 257
30820 30820 10	Plastics unsupported rods, shapes, tubes, profiles, and other shapes (excluding foam):  Acrylate and methacrylate	(NA)	84.6	(NA)	(N.
30820 20 30820 30	CelfulosicPolyamide (nylon)	(NA) (NA)	17.1 104.3	(NA) (NA)	(N (N
30820 40 30820 50	Polyethylene Polypropylene	(NA) (NA)	365.8 271.3	(NA) (NA)	(N
30820 60 30820 70	Polystyrene Styrene copolymer	(NA) (NA)	242.7 28.7	(NA) (NA)	(N (N
30820 70 30820 80 30820 90	Vinyl and vinyl copolymerOther	(NA) (NA)	368.3 709.7	(NA) (NA)	(N (N
30820 00	Plastics unsupported rods, shapes, tubes, profiles, and other shapes, excluding foam, n.s.k., typically for establishments with 20 employees or				,
30820 02	more (see note)Unsupported plastics profile shapes, n.s.k., typically for establishments	(NA)	67.6	(NA)	(N)
	with less than 20 employees (see note)	(NA)	86.6	(NA)	(N
3083	LAMINATED PLASTICS PLATE, SHEET, AND PROFILE SHAPES				
	Total	(NA)	2 083.5	(NA)	<sup>3</sup> 1 854
30830 30830 11	Plastics laminates (excluding flexible packaging): Thermosetting	(NA)	794.6	(NA)	(N
30830 13 30830 19	Thermoplastics Other laminates	(NA) (NA)	604.8 594. <b>1</b>	(NA) (NA)	(N.
30830 00	Plastics laminates (excluding flexible packaging), n.s.k., typically for establishments with 20 employees or more (see note)	(NA)	53.0	(NA)	(N
30830 02	Laminated plastics plate, sheet, and profile shapes, n.s.k., typically for establishments with less than 20 employees (see note)	(NA)	37.0	(NA)	(N
3084	PLASTICS PIPE				
3064		(MA)	2 286 4	(MA)	1 406
30840	Total	(NA)	2 386.4	(NA)	1 406
30840 30840 11 30840 12	Plastics piping: Drain, waste, and vent Sewer	(NA) (NA)	544.1 383.0	(NA) (NA)	387 182
30840 13 30840 14	Oil and gas Water	(NA) (NA)	186.1 785.6	(NA) (NA)	139 355
30840 15	Industrial and mining (including chemical processing, food processing)	(NA)	126.2	(NA)	151
30840 19 30840 00	Other Plastics piping, n.s.k., typically for establishments with 20 employees or	(NA)	230.8	(NA)	190
30840 02	more (see note) Plastics pipe, n.s.k., typically for establishments with less than 20	(NA)	112.4	(NA)	
	employees (see note)	(NA)	18.1	(NA)	(N
3085	PLASTICS BOTTLES				
	Total	(NA)	2 786.1	(NA)	1 921
30850 30850 00	Plastics bottles:	(NA)	2 762.0	(NA)	1 921
30850 02	Plastics bottles, n.s.k., typically for establishments with less than 20 employees (see note)	(NA)	24.1	(NA)	(N
2000		,,			(
3086	PLASTICS FOAM PRODUCTS		6.2112		4.05
00004	Total	(NA)	6 841.8	(NA)	4 357
30861 30861 00	Transportation plastics foam products: Transportation (including seating, dash, and other interior/exterior	(NA)	1 043.1	(NA)	826
30862	Components)	(NA)	1 033.3	(NA)	889
30862 30862 10 30862 20	Packaging plastics foam products Protective shipping pads and shaped cushioning (peanuts, disks, etc.) Food containers	(NA) (NA) (NA)	328.6 489.4	(NA)	889
30862 90 30862 00	OtherPackaging plastics foam products, n.s.k	(NA) (NA) (NA)	215.3	(NA)	(N
30863	Building and construction plastics foam products	(NA)	854.9	(NA)	516
30863 10 30863 90	Insulation, including pipe and block	(NA) (NA)	643.7 211.3	(NA)	516
30863 00	Building and construction plastics foam products, n.s.k.	(NA)	-	(NA)	(N
30864 30864 10	Furniture and furnishings plastics foam products Carpet underlay, carpet and rug cushions	(NA) (NA)	1 727.7 476.2	(NA)	902
30864 20 30864 30	Formed and slab stock for pillows, seating, cushioning Mattress cores (uncovered only)	(NA) (NA)	956.9 141.1	(NA)	902
30864 90 30864 00	Other Furniture and furnishings plastics foam products, n.s.k.	(NA) (NA)	153.5	(NA)	(N

#### Table 2. Product and Product Classes—Value of Shipments by All Producers: 1987 and 1982

-Con.

[Includes value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry or or establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendix. For meaning of abbreviations

	ustry from one establishment of the same company (interplant transfers) are a ls, see introductory text.]	·			
		19	8/	19	82
1987 product	Product	Number of companies with	Value of	Number of companies with	Value of
code		shipments	product shipments <sup>1</sup>	shipments	product shipments <sup>1</sup>
		\$100,000 or more	(million dollars)	\$100,000 or more	(million dollars)
3086	PLASTICS FOAM PRODUCTS—Con.				
30865	Consumer and institutional plastics foam products	(NA)	1 297.6	_ (NA)	838.2
30865 10 30865 20	CupsPlates and bowls	(NA) (NA)	564.3 312.4		
30865 30 30865 40	Cooler chests Trays	(NA) (NA)	74.1 77.2	(NA)	838.2
30865 90 30865 00	OtherConsumer and institutional plastics products, n.s.k.	(NA) (NA)	269.6	(NA)	(NA)
30866 30866 10	Other plastics foam products	(NA) (NA)	388.0 59.1	(NA) (NA)	384.2 86.4
30866 90 30866 00	OtherOther plastics foam products, n.s.k	(NA) (NA)	328.9	(NA) (NA)	297.8 (NA)
30860	Plastics foam products, n.s.k.	(NA)	495.6	(NA)	(NA)
30860 00	Plastics foam products, n.s.k., typcially for establishments with more than 20 employees (see note)	(NA)	396.0	(NA)	_
30860 02	Plastics foam products, n.s.k., typically for establishments with less than 20 employees (see note)	(NA)	99.6	(NA)	(NA)
3087	CUSTOM COMPOUNDING OF PURCHASED PLASTICS RESINS				
	Total	(NA)	2 211.2	(NA)	(NA)
30870 30870 12	Custom compounding of purchased resins and color concentrates:  Custom compounding of purchased resins	(NA)	1 536.4	(NA)	(NA)
30870 13 30870 00	Color concentratesCustom compounding of purchased resins and color concentrates, n.s.k.,	(NA)	570.8	(NA)	(NA)
30870 02	typically for establishments with 20 employees or more (see note) Custom compounding of purchased plastics resins, n.s.k., typcially for establishments with less than 20 employees (see note)	(NA) (NA)	41.7 62.4	(NA)	(NA) (NA)
3088	PLASTICS PLUMBING FIXTURES	(***)		(,	( /
	Total	(NA)	675.1	(NA)	(NA)
30880	Plastics plumbing fixtures:	(,	<b>3.</b> 3	(,	(,
30880 00	Plastics plumbing fixtures (for additional detail, see Current Industrial Report MQ-34E, Plumbing Fixtures)	(NA)	646.2	(NA)	(NA)
30880 02	Plastics plumbing fixtures, n.s.k., typically for establishments with less than 20 employees (see note)	(NA)	28.9	(NA)	(NA)
3089	PLASTICS PRODUCTS, N.E.C.				
	Total	(NA)	32 609.0	(NA)	(NA)
30891	Transportation fabricated plastics products, except foam and reinforced plastics	(NA)	4 272.7	(NA)	(NA)
	Components, housings, accessories, and parts for transportation equipment:	( ,		(,	(,
30891 01 30891 03	Motor vehiclesAircraft, space, and missile	(NA) (NA)	3 932.9 164.1	(NA) (NA)	(NA) (NA)
30891 09 30891 00	OtherTransportation fabricated plastics products, except foam and reinforced	(NA)	154.5	(NA)	(NA)
30892	plastics, n.s.k.	(NA)	21.3	(NA)	(NA)
30892	Electrical and electronic fabricated plastics products, excluding foam and reinforced plastics	(NA)	2 420.1	(NA)	(NA)
30892 20	processing machines Household and commercial appliances	(NA) (NA)	570.2 692.5	(NA) (NA)	(NA) (NA)
30892 30 30892 90	Communications equipment Other electrical and electronic, including wiring devices and parts	(NA) (NA)	206.7 920.0	(NA) (NA)	(NA) (NA)
30892 00	Electrical and electronic fabricated plastics products, except foam and reinforced plastics, n.s.k.	(NA)	30.7	(NA)	(NA)
30893 30893 00	Industrial machinery plastics products, except foam: Industrial machinery plastics products, except foam (including gears,				
00000 00	bearings, bushings, cams, other components, housings, process equipment, tooling plugs, grommets, material handling trays, etc.)	(NA)	752.4	(NA)	(NA)
30894	Plastics packaging, except film and sheet, foam, and bottles	(NA)	3 986.4	(NA)	(NA)
30894 01 30894 02	Pails and drums, more than 3 gallons	(NA) (NA)	405.3 354.9	(NA) (NA)	(NA) (NA)
30894 03 30894 04	Jars (for toilet goods, cosmetics, and food products)Caps and closures (for additional detail, see Current Industrial Report	(NA)	381.9	(NA)	(NA)
30894 05	MO-34H, Closures for Containers)	(NA) (NA)	979.6 138.3	(NA) (NA)	(NA) (NA)
30894 06	Shipping boxes and cases	(NA)	231.9	(NA)	(NA)
30894 07 30894 09 30894 00	Food trays (baskets, shipping boxes, and cases) Other plastics packaging	(NA) (NA)	194.8 1 234.6	(NA) (NA)	(NA) (NA) (NA)
30894 00	Plastics packaging, except film and sheet, foam, and bottles, n.s.k Plastics dinnerware, tableware, kitchenware, and oven/microwave ware,	(NA)	65.0	(NA)	(AVI)
30895 01	except foam and cups  Dinnerware and kitchenware (for serving food and drink)	(NA) (NA)	1 075.0 510.2	(NA) (NA)	(NA) (NA)
30895 02 30895 03	Kitchenware (for preparing and storing food and drink)  Oven/microwave ware (for use in conventional and microwave ovens)	(NA) (NA) (NA)	370.8 185.0	(NA) (NA)	(NA) (NA)
30895 00	Plastics dinnerware, tableware, kitchenware, oven/microwave ware, except foam and cups, n.s.k.	(NA)	9.0	(NA)	(NA)
		,		. ,	

#### Table 2. Product and Product Classes - Value of Shipments by All Producers: 1987 and 1982

-Con.

[Includes value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendix. For meaning of abbreviations and symbols, see introductory text.]

		19	987	19	982
1987 product code	Product	Number of companies with shipments of \$100,000 or more	Value of product shipments <sup>1</sup> (million dollars)	Number of companies with shipments of \$100,000 or more	Value of product shipments <sup>1</sup> (million dollars)
3089	PLASTICS PRODUCTS, N.E.C.—Con.				
30896	Consumer, institutional, and commercial fabricated plastics products, except foam and wire coated, n.e.c.	(NA)	5 019.6	(NA)	(NA)
30896 11	foam and wire coated, n.e.c. Plastics cups, except foam (including vending machines, over-the-counter, carryout, etc.)	(NA)	323.4	(NA)	(NA)
30896 12	Sinkware, including flatware drainers, dish drainers, drainer trays and mats, sink mats, sink strainers, dustpans, soapdishes, etc.	(NA)	112.2	(NA)	(NA)
30896 13	Bathware, including shower and bath caddies, shower and bathmats,	, ,		, ,	, ,
30896 14	brush holders, towel racks, etc.  Utility containers, including buckets, pails, laundry baskets, vegetable	(NA)	70.8	(NA)	(NA)
30896 15	bins, dishpans, etc. Organizers and holders for closets, drawers, and shelves (including paper towel holders, dust mop and broom holders, flatware trays, turntables,	(NA)	243.6	(NA)	(NA)
	cup racks, spice racks, grocery bag holders, etc.)	(NA)	80.9	(NA)	(NA)
30896 16 30896 17	WastebasketsGarbage and trash containers, excluding trash bags	(NA) (NA)	99.8 250.7	(NA) (NA)	(NA) (NA)
30896 18 30896 19	Grower flowerpots and accessories	(NA) (NA)	91.0 94.1	(NA) (NA)	(NA) (NA)
30896 21	Picnic jugs, cooler chests, and ice buckets	(NA)	156.1	(NA)	(NA)
30896 22	Hardware, including clamps, handles, hinges, locks, casters, knobs, nails, etc.	(NA)	193.2	(NA)	(NA)
30896 23 30896 24	Hospitalware, including pitchers, wash basins, trays, bedpans, etc. Laboratory ware, including petri dishes, flasks, funnels, etc.	(NA) (NA)	219.1 205.9	(NA) (NA)	(NA) (NA)
30896 25 30896 26 30896 27	Individual packing boxes and cases for consumer products Sponges and scrubbing pads	(NA) (NA)	332.5 63.7	(NA) (NA)	(NA) (NA)
30896 00	Other consumer, institutional, and commercial fabricated plastics products ————————————————————————————————————	(NA)	2 379.3	(NA)	(NA)
30090 00	except foam and wire coated, n.e.c., n.s.k.	(NA)	103.4	(NA)	(NA)
30897	Plastics furniture components and furnishings, excluding foam and reinforced plastics	(NA)	513.1	(NA)	(NA)
30897 01 30897 09	Furniture components, accessories, and parts  Other, including fixtures, lamp shades, mirror and picture frames, etc.	(NA) (NA)	366.4 146.7	(NA) (NA)	(NA) (NA)
30897 00	Plastics furniture components and furnishings, excluding foam and reinforced plastics, n.s.k.	(NA)	-	(NA)	(NA)
30898	Building and construction fabricated plastics products, except foam,	(NA)	2 200.3	(814)	(2)(2)
30898 01 30898 02	plumbing fixtures, and reinforced plastics Corrugated and flat panels Glazing panels	(NA) (NA) (NA)	57.1	(NA) (NA) (NA)	(NA) (NA)
30898 03 30898 04	Doors, partitions, moldings, windows and frames, and decorative trim	(NA) (NA) (NA)	(4) 692.3 665.4	(NA) (NA)	(NA) (NA)
30898 05	Fittings and unions	(NA)	246.7	(NA)	(NA) (NA)
30898 06 30898 07	Supported wall and counter coverings. Unsupported wall and counter coverings, including wall and ceiling tile	(NA) (NA)	52.5 48.7	(NA) (NA)	(NA) (NA)
30898 08 30898 09	Other building and construction plastics products	(NA) (NA)	55.9 4361.1	(NA) (NA)	(NA) (NA)
30898 00	Building and construction fabricated plastics products, except foam, plumbing fixtures, and reinforced plastics, n.s.k.	(NA)	20.6	(NA)	(NA)
30899 30899 00	Plastics shoe products, including taps, soling slabs, and quarterlinings: Plastics shoe products, including taps, soling slabs, and quarterlinings	(NA)	67.6	(NA)	(NA)
3089A 3089A 11	Reinforced and fiberglass plastics products, n.e.c.: Transportation	(NA) (NA)	2 548.1 965.2	(NA) (NA)	(NA) (NA)
3089A 12 3089A 14	Electrical and electronic Building and construction	(NA) (NA) (NA)	463.0 309.3	(NA) (NA)	(NA) (NA)
3089A 18	Other fabricated fiberglass and reinforced products, excluding furniture	(NA)	810.6	(NA)	(NA)
3089A 00	Reinforced and fiberglass plastics products, n.e.c., n.s.k.	(NA)	-	(NA)	(NA)
30890 30890 00	Plastics products, n.e.c., n.s.k. Plastics products, n.e.c., n.s.k., typically for establishments with 20	(NA)	9 753.6	(NA)	(NA)
30890 02	employees or more (see note)  Plastics products, n.e.c., n.s.k., typically for establishments with less than	(NA)	8 510.2	(NA)	(NA)
	20 employees (see note)	(NA)	1 243.4	(NA)	(NA)

Note: In 1987 Census of Manufactures, data for establishments of small single unit companies with up to 20 employees were estimated from administrative-record data rather than data actually collected from respondents. Employment cuttoffs used for administrative records for each industry and shipments figures are included in code ending with "002". In both 1987 and 1982 Census of Manufactures, products not completely identified on standard forms were coded in appropriate product class (five-digit) followed by "00" or to appropriate product group code (four-digit) of 100 to 1987 and 1982 are producted by "100" or to appropriate product group code (four-digit) and 1982 are producted by "100" or to appropriate product group code (four-digit) and 1982 are not available.

10 all reported by all producers, not just those with shipments of \$100,000 or more.

21 Industry 3082 is new for 1987. In 1982, the data for this industry was published as product code 3079K 90. Detailed data for 1982 are not available.

45 For 1987, product code 30898 02 and product code 30898 09 are combined to avoid disclosing data for individual companies.

#### Table 3. Materials Consumed by Kind: 1987 and 1982

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendix. For meaning of abbreviations and symbols, see introductory text]

	ations and symbols, see introductory text)	1987		1982	
1987 material code	Material	Quantity <sup>1</sup>	Delivered cost (million dollars)	Quantity <sup>1</sup>	Delivered cost (million dollars)
	INDUSTRY 3081, UNSUPPORTED PLASTICS FILM AND SHEET				
	Materials, parts, containers, and supplies	(X)	3 662.8	(NA)	(NA)
249960 282104	Hardwood-wood fiberboard (1/8 inch basis) mil sq ft Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes,	(S)	28.4	(NA)	(NA)
308007	and shapesmil lb Plastics products consumed in the form of sheets, rods, tubes, and other shapes	(S) (X)	1 686.4 398.6	(NA) (NA)	(NA)
308700 286935	Custom compounded resins (purchased)  Plasticizersmil lb	(X) (S)	59.9 61.9	(NA) (NA)	(NA) (NA)
322931 220234	Glass fiber, roving, mats, etcdo Cotton fabrics mil lin yd	(S) (S) (S)	73.6	(NA) (NA)	(NA) (NA) (NA)
220239 260003 265001	Other textile fabrics	(X) (X)	8.2 101.6 109.8	(NA) (NA) (NA)	(NA) (NA) (NA)
281000	Industrial inorganic chemicals, except inorganic pigments		22.1	(NA)	(NA)
281600 286001	Inorganic pigmentsmil lb Industrial organic and synthetic organic chemicals, except	(X) (S)	31.6	(NA)	(NA)
286503 355931	synthetic dyes, pigments, lakes, and toners	(X) (X)	261.5 27.5	(NA) (NA)	(NA) (NA)
970099	working machineryAll other materials and components, parts, containers, and	(X)	18.1	(NA)	(NA)
971000	supplies consumed (see note) Materials, parts, containers, and supplies, n.s.k. <sup>2</sup>	(X) (X)	509.3 263.6	(NA) (NA)	(NA) (NA)
	INDUSTRY 3082, UNSUPPORTED PLASTICS PROFILE SHAPES				
	Materials, parts, containers, and supplies	(X)	964.8	(NA)	(NA)
249960 282104	Hardwood-wood fiberboard (1/8 inch basis) mil sq ft Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes,	(S)	5.2	(NA)	(NA)
308007	and shapesmil lb Plastics products consumed in the form of sheets, rods, tubes, and other shapes	(S)	495.2 68.0	(NA)	(NA) (NA)
308700 286935	Custom compounded resins (purchased)  Plasticizersmil lb	(X) (X) (S)	58.5 10.4	(NA) (NA) (NA)	(NA) (NA) (NA)
322931 220234	Glass fiber, roving, mats, etc do Cotton fabrics mil lin yd	(S) (S) (S)	8.8 (D)	(NA) (NA)	(NA) (NA)
220239 260003	Other textile fabricsdo Paper and paperboard products, except paperboard boxes, containers, and corrugated paperboard	(S) (X)	1.8 7.0	(NA) (NA)	(NA)
265001	Paperboard containers, boxes, and corrugated paperboard	(≳′	21.9	(NA)	(NA)
281000 281600 286001	Industrial inorganic chemicals, except inorganic pigments mil lb_ Industrial organic and synthetic organic chemicals, except	(X) (S)	(D) 3.0	(NA) (NA)	(NA) (NA)
286503	synthetic dyes, pigments, lakes, and tonersSynthetic dyes, pigments, lakes, and toners	(X) (X)	8.0 3.3	(NA) (NA)	(NA) (NA)
355931 970099	Parts and attachments specially designed for plastics working machinery	(X)	5.6	(NA)	(NA)
9710099	All other materials and components, parts, containers, and supplies consumed (see note)	(X) (X)	139.0 105.4	(NA) (NA)	(NA) (NA)
	INDUSTRY 3083, LAMINATED PLASTICS PLATE, SHEET, AND PROFILE SHAPES				
	Materials, parts, containers, and supplies	(X)	937.1	(NA)	(NA)
249960 282104	Hardwood-wood fiberboard (1/8 inch basis) mil sq ft Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes,	(S)	2.5	(NA)	(NA)
308007	and shapesmil lb Plastics products consumed in the form of sheets, rods,	(S)	157.3	(NA)	(NA)
308700 286935	tubes, and other shapes Custom compounded resins (purchased) — — — — — — — — — — — — — — — — — — —	(X) (X) (S)	101.3 19.4 1.8	(NA) (NA) (NA)	(NA) (NA) (NA)
322931 220234	Glass fiber, roving, mats, etcdo Cotton fabrics mil lin yd	(S) (S) (S)	90.5 5.9	(NA) (NA)	(NA) (NA)
220239 260003	Other textile fabrics do_ Paper and paperboard products, except paperboard boxes, containers, and corrugated paperboard	(X)	5.1 235.3	(NA) (NA)	(NA)
265001 281000	Paperboard containers, boxes, and corrugated paperboard  Industrial inorganic chemicals, except inorganic pigments	(X) (X)	8.7 5.2	(NA) (NA)	(NA)
281600 286001	Inorganic pigmentsmil lb	(S)	3.2	(NA)	(NA)
286503 355931	synthetic dyes, pigments, lakes, and toners	(X) (X)	55.0 ( <sup>3</sup> )	(NA) (NA)	(NA) (NA)
970099	working machinery All other materials and components, parts, containers, and	(X)	3.8	(NA)	(NA)
971000	supplies consumed (see note) Materials, parts, containers, and supplies, n.s.k.2	(X) (X)	<sup>3</sup> 179.8 62.4	(NA) (NA)	(NA) (NA)

#### Table 3. Materials Consumed by Kind: 1987 and 1982—Con.

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendix. For meaning of abbreviations and symbols, see introductory text]

1987		1987		1982	
naterial code	Matenal	Quantity <sup>1</sup>	Delivered cost (million dollars)	Quantity <sup>1</sup>	Delivered (m do
	INDUSTRY 3084, PLASTICS PIPE				
	Materials, parts, containers, and supplies	(X)	1 383.2	(NA)	
9960 2104	Hardwood-wood fiberboard (1/8 inch basis) mil sq ft Plastics resins consumed in the form of granules, pellets,	(S)	1.9	(NA)	
2104	powders, liquids, etc., but excluding sheets, rods, tubes, and shapesmil lb	(S)	940.8	(NA)	
8007	Plastics products consumed in the form of sheets, rods, tubes, and other shapes	(S)	10.9	(NA)	
8700 6935	Custom compounded resins (purchased)mil lb_	(X) (S)	(D) 16.0	(NA) (NA)	
2931	Glass fiber, roving, mats, etcdo Other textile fabrics mil lin yd	(S)	14.5	(NA)	
0239 0003	Other textile faorics	(S)	(D) .9	(NA)	
5001 1000	Paperboard containers, boxes, and corrugated paperboard  Industrial inorganic chemicals, except inorganic pigments	(X) (X) (X)	18.0 5.0	(NA) (NA) (NA)	
1600	Inorganic pigmentsmil lb_	(S)	4.3	(NA)	
6001	synthetic dyes, pigments, lakes, and toners	(×)	4.7	(NA)	
6503 5931	Synthetic dyes, pigments, lakes, and toners Parts and attachments specially designed for plastics	(X)	(D)	(NA)	
0099	working machinery	(×) (×)	3.0 127.6	(NA)	
1000	supplies consumed (see note) Materials, parts, containers, and supplies, n.s.k.2	(X)	68.9	(NA)	
	INDUSTRY 3085, PLASTICS BOTTLES				
	Materials, parts, containers, and supplies	(X)	1 292.8	(NA)	
9960 2104	Hardwood-wood fiberboard (1/8 inch basis) mil sq ft_ Plastics resins consumed in the form of granules, pellets,	(S)	(D)	(NA)	
	powders, liquids, etc., but excluding sheets, rods, tubes, and shapesmill lb_	(S)	628.8	(NA)	
8007	Plastics products consumed in the form of sheets, rods, tubes, and other shapes	(X)	84.4	(NA)	
3700 2931	Custom compounded resins (purchased) mil lb_	(X) (D)	17.1 (D)	(NA) (NA)	
0239 0003	Other textile fabrics mil lin yd_ Paper and paperboard products, except paperboard boxes,	(S)	(D)	(NA)	
5001	containers, and corrugated paperboard	(X) (X)	5.7 148.3	(NA) (NA)	
1000 1600	Industrial inorganic chemicals, except inorganic pigmentsmil lb_	(X) (S)	(D) 9.2	(NA) (NA)	
6001	Industrial organic and synthetic organic chemicals, except				
6503 5931	synthetic dyes, pigments, lakes, and toners	(X) (X)	(D) 3.3	(NA) (NA)	
0099	working machinery	(X)	7.6	(NA)	
1000	supplies consumed (see note)  Materials, parts, containers, and supplies, n.s.k.²	(X) (X)	257.0 120.3	(NA) (NA)	
		(7)	.20.0	(,	
	INDUSTRY 3086, PLASTICS FOAM PRODUCTS  Materials, parts, containers, and supplies	(X)	3 442.8	(NA)	
9960	Hardwood-wood fiberboard (1/8 inch basis) mil sg ft_	(S)	5.6	(NA)	
2104	Plastics resins consumed in the form of granules, pellets,				
3007	and shapesmil lb Plastics products consumed in the form of sheets, rods,	(S)	808.5	(NA)	
8700	tubes, and other shapes	(X) (X) (S)	199.7 314.8	(NA) (NA)	
6935 2931	Plasticizersmil lb_ Glass fiber, roving, mats, etcdo	(S) (S)	26.9 26.0	(NA) (NA)	
0234 0239	Cotton fabrics mil lin yd	(S) (S)	( <sup>4</sup> ) 25.9	(NA) (NA)	
0003	Other textile fabrics do_ Paper and paperboard products, except paperboard boxes, containers, and corrugated paperboard	(X)	27.2	(NA)	
5001	Paperboard containers, boxes, and corrugated paperboard	(X)	63.1 143.9	(NA)	
1000 1600 6001	Industrial inorganic chemicals, except inorganic pigments	(X) 7.1	12.4	(NA) (NA)	
6503	synthetic dyes, pigments, lakes, and toners	(X) (X)	447.1 14.6	(NA) (NA)	
5931	Parts and attachments specially designed for plastics working machinery	(×)	22.4	(NA)	
0099	All other materials and components, parts, containers, and supplies consumed (see note)	(×)	4984.5	(NA)	
1000	Materials, parts, containers, and supplies, n.s.k. <sup>2</sup> INDUSTRY 3087, CUSTOM COMPOUNDING OF	(×)	320.2	(NA)	
	PURCHASED PLASTICS RESINS				
	Materials, parts, containers, and supplies	(X)	1 339.0	(NA)	
9960 2104	Hardwood-wood fiberboard (1/8 inch basis) mil sq ft_ Plastics resins consumed in the form of granules, pellets,	(S)	.2	(NA)	
	powders, liquids, etc., but excluding sheets, rods, tubes,	(S)	630.5	(NA)	
	and shapesmil lb_	(0)			
08007 08700	and snapes Plastics products consumed in the form of sheets, rods, tubes, and other shapes Custom compounded resins (purchased)	(X) (X)	3.1 26.5	(NA)	

#### Table 3. Materials Consumed by Kind: 1987 and 1982—Con.

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendix. For meaning of abbreviations and symbols, see introductory text]

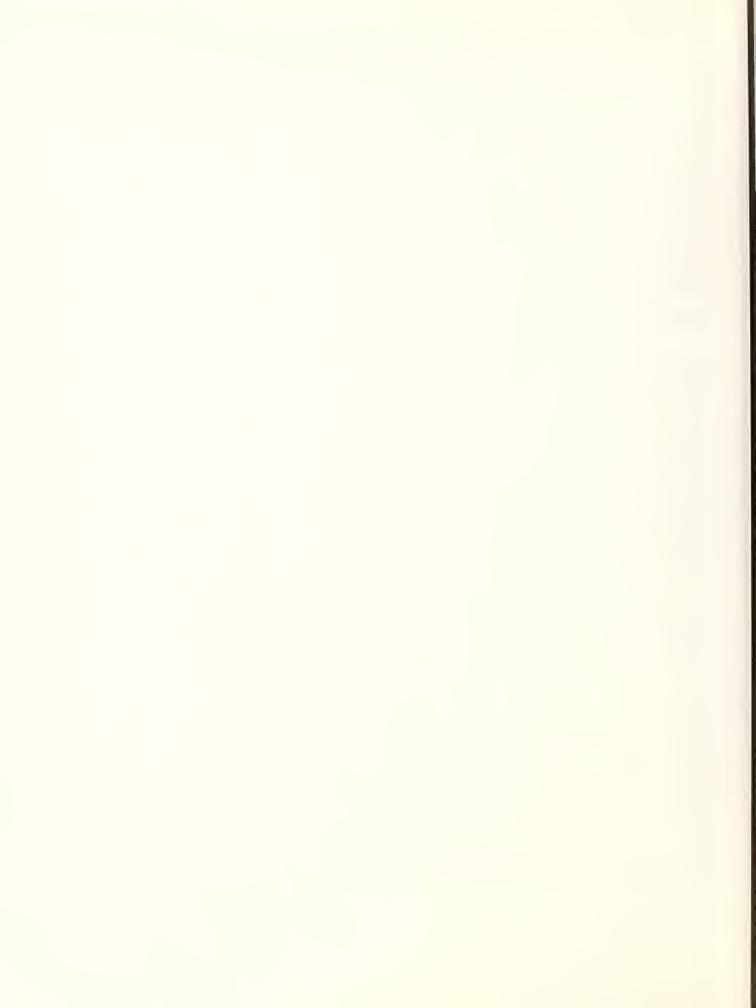
Of abbrev	lations and symbols, see introductory text]	10	107		205
1987	Market 1	19		15	982
material code	Material	Quantity <sup>1</sup>	Delivered cost (million dollars)	Quantity <sup>1</sup>	Delivered cost (million dollars)
	INDUSTRY 3087, CUSTOM COMPOUNDING OF PURCHASED PLASTICS RESINS—Con.				
220234 220239 260003	Cotton fabrics mil lin yd Other textile fabrics do Paper and paperboard products, except paperboard boxes,	(S) (S)	(D) (D)	(NA) (NA)	(NA) (NA)
265001 281000	containers, and corrugated paperboard Paperboard containers, boxes, and corrugated paperboard Industrial inorganic chemicals, except inorganic pigments	(X)	1.0 13.7 32.8	(NA) (NA) (NA)	(NA) (NA) (NA)
281600 286001	Inorganic pigmentsmil lb_ Industrial organic and synthetic organic chemicals, except		91.5	(NA)	(NA)
286503 355931	synthetic dyes, pigments, lakes, and toners Synthetic dyes, pigments, lakes, and toners Parts and attachments specially designed for plastics	(X)	25.2 25.8	(NA) (NA)	(NA) (NA)
970099	working machinery All other materials and components, parts, containers, and supplies consumed (see note)	(X) (X)	2.0 303.7	(NA)	(AA) (AA)
971000	Materials, parts, containers, and supplies, n.s.k. <sup>2</sup>	(X)	88.2	(NA)	(NA)
	INDUSTRY 3088, PLASTICS PLUMBING FIXTURES				
	Materials, parts, containers, and supplies	(X)	256.4	(NA)	(NA)
249960 282104	Hardwood-wood fiberboard (1/8 inch basis) mil sq ft_ Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes,	(S)	(D)	(NA)	(NA)
308007	and shapesmil lb_ Plastics products consumed in the form of sheets, rods, tubes, and other shapes	(S) (X)	70.9 16.3	(NA)	(NA) (NA)
308700 286935	Custom compounded resins (purchased)mil lb	(X) (S)	3.9 (D)	(NA) (NA)	(NA) (NA)
322931 220234 220239	Glass fiber, roving, mats, etcdo_ Cotton fabrics mil lin yd. Other textile fabrics do.	(S) (S)	14.5 (Z) (D)	(NA) (NA) (NA)	(NA) (NA) (NA)
260003 265001	Paper and paperboard products, except paperboard boxes, containers, and corrugated paperboard	(X) (X)	(D) 5.6	(NA) (NA)	(NA) (NA)
281000 281600	Industrial inorganic chemicals, except inorganic pigments mil lb_	(X) (S)	.6 .5	(NA) (NA)	(NA) (NA)
286503	Industrial organic and synthetic organic chemicals, except synthetic dyes, pigments, lakes, and toners	(X) (X)	(D) (D)	(NA) (NA)	(NA) (NA)
355931 970099	Parts and attachments specially designed for plastics working machinery	(X)	.3	(NA)	(NA)
971000	supplies consumed (see note)	(X) (X)	108.1 30.6	(NA) (NA)	(NA) (NA)
	INDUSTRY 3089, PLASTICS PRODUCTS, N.E.C.				
	Materials, parts, containers, and supplies	(X)	13 688.2	(NA)	(NA)
249960 282104	Hardwood-wood fiberboard (1/8 inch basis) mil sq ft Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes,	(S)	60.3	(NA)	(NA)
308007	and shapesmil lb_ Plastics products consumed in the form of sheets, rods,	(S)	4 114.8	(NA)	(NA)
308700 286935	tubes, and other shapes Custom compounded resins (purchased) Plasticizersmil lb	(X) (X) (S)	794.6 221.8 52.8	(NA) (NA) (NA)	(NA) (NA) (NA)
322931 220234	Glass fiber, roving, mats, etcdo_ Cotton fabrics mil lin yd_	(S) (S)	141.7 10.3	(NA) (NA)	(NA) (NA)
220239 260003 265001	Other textile fabrics do_ Paper and paperboard products, except paperboard boxes, containers, and corrugated paperboard Paperboard containers, boxes, and corrugated paperboard	(S) (X) (X)	84.2 100.3 328.2	(NA) (NA) (NA)	(NA) (NA) (NA)
281000 281600	Industrial inorganic chemicals, except inorganic pigmentsmil lb	(X) (S)	94.9 71.2	(NA) (NA)	(NA) (NA)
286503	Industrial organic and synthetic organic chemicals, except synthetic dyes, pigments, lakes, and toners	(X) (X)	59.3 44.4	(NA) (NA)	(NA) (NA)
355931 970099	Parts and attachments specially designed for plastics working machinery	(×)	121.1	(NA)	(NA)
971009	All other materials and components, parts, containers, and supplies consumed (see note)	(X) (X)	3 039.9 4 348.4	(NA) (NA)	(NA) (NA)

<sup>&</sup>lt;sup>1</sup>For some establishments, data have been estimated from central unit values which are based on quanity-cost relationships of reported data. The following symbols are used when percentage of eachquantity figure estimated in this manner equals or exceeds 10 percent of published figure: \* 10 to 19 percent estimated, \*\* 20 to 29 percent estimated. IF 30 percent or more is estimated, figure is replaced by (S).

<sup>2</sup>Total cost of materials of establishments that did not reported detailed materials data, including establishments that were not mailed a form.

<sup>3</sup>For 1987, material code 386503 and material code 970099 are combined to avoid disclosing data for individual companies.

<sup>4</sup>For 1987, material code 220234 and material code 970099 are combined to avoid disclosing data for individual companies.



## APPENDIX Scope and Coverage and Explanation of Terms

#### **GENERAL**

The 1987 Census of Manufactures is the 32nd census of manufacturing establishments conducted in the United States. For 1987, it was conducted as part of the economic censuses, which included the censuses of mineral industries, construction industries, retail and wholesale trades, service industries, selected transportation activities, and minority-owned and women-owned businesses, under authority of title 13 of the United States Code. Title 13 specifies that an economic census be conducted every 5 years to cover years ending in 2 and 7.

#### SCOPE AND COVERAGE

#### **Establishment Basis of Reporting**

The census of manufactures is conducted on an establishment basis. All manufacturing establishments with one paid employee or more at any time during the year are covered by the census of manufactures. Therefore, a company operating at more than one location is required to file a separate report for each location. This report excludes information for separately operated administrative offices, warehouses, garages, and other auxiliary units which service manufacturing establishments of the same company. Where these auxiliary operations are conducted at the same location as the manufacturing operation, they are usually included in the report for the operating manufacturing establishment.

#### **Use of Administrative Records**

From a universe of approximately 350,000 manufacturing establishments in the 1987 Census of Manufactures, approximately 150,000 small single-establishment companies were excused from filing reports. Selection of the small establishment nonmail cases was done on an industryby-industry basis. A variable cutoff was used to determine those establishments for which administrative records were to be used in place of a census report. The cutoffs were selected so the administrative-record cases would account for approximately 3 percent or less of the value of shipments for the industry. These cutoffs were then adjusted so that all single-establishment companies with less than 5 employees were excluded from the mail canvass, while all establishments with more than 20 employees were included. Where establishments in the 5 to 20 employee size range were included in the mail canvass, an abbreviated census form was frequently used.

For these nonmail establishments, (and a small number of larger establishment whose reports were not received at the time the data were tabulated) data on employment, payroll, and receipts were obtained from administrative records of other government agencies rather than from census forms. The administrative-record information was then used in conjunction with industry averages to estimate the data for these establishments. The value of shipments and cost of materials were not distributed among specific products and materials but were included in the product and material "not specified by kind" (n.s.k.) categories.

#### **EXPLANATION OF TERMS**

Number of establishments and companies—A separate report was required for each manufacturing establishment (plant) with one employee or more. An establishment is defined as a single physical location where manufacturing is performed. A company, on the other hand, is defined as a business organization consisting of one establishment or more under common ownership or control.

All employees—Includes all full-time and part-time employees on the payrolls at any time during the year. Included are all persons on paid sick leave, paid holidays, and paid vacations. Officers of corporations are included as employees; proprietors and partners of unincorporated firms are excluded. The "all employees" number is the average number of production workers plus the number of other employees in mid-March. The number of production workers is the average of those for midmonth payroll periods of March, May, August, and November.

**Production workers-**Includes workers up through the working-supervisor level engaged in fabricating, processing, assembling, inspecting, receiving, packing, warehousing, shipping (but not delivering), maintenance, repair, janitorial, guard services, product development, auxiliary production for plant's own use (e.g., powerplant), recordkeeping, and other closely associated services. Truckdrivers delivering ready-mixed concrete are also included in production workers.

Other employees-Includes nonproduction personnel, including those engaged in the following activities: supervision above working-supervisor level, sales (including driver/salespersons), sales delivery (truckdrivers and helpers), advertising, credit collection, installation and

servicing of own product, clerical and routine office functions, executive, purchasing, finance, legal, personnel (including cafeteria, etc.), professional, and technical employees.

Payroll-Includes the gross earnings for the "employees" defined above, such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, and compensation in kind, prior to such deductions as employees' Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. Respondents were told that in reporting they could follow the definition of payrolls used for calculating the Federal withholding tax.

**Production-worker hours**—Covers hours worked or paid for at the plant, including actual overtime hours (not straight-time equivalent hours). It excludes hours paid for vacations, holidays, or sick leave when the employee was not at the plant.

Cost of materials-Refers to direct charges actually paid or payable for items consumed or put into production during the year, including freight charges and other direct charges incurred by the establishment in acquiring these materials. It includes the cost of materials or fuels consumed, regardless of whether they were purchased by the individual establishment from other companies, transferred to it from other establishments of the same company, or withdrawn from inventory during the year.

The important components of this cost item are (a) all raw materials, semifinished goods, parts, containers, scrap, and supplies put into production or used as operating supplies and for repair and maintenance during the year; (b) electric energy purchased; (c) fuels consumed for heat, power, or generating electricity; (d) work done by others on materials or parts furnished by manufacturing establishments (contract work); and (e) products bought and resold in the same condition.

Specific materials consumed (table 3)-In addition to the total cost of materials which every establishment was required to report, information was also collected for most manufacturing industries on the consumption of major materials used in manufacturing. These inquiries were restricted to those materials which were important parts of the cost of production in a particular industry and for which cost information was available from manufacturers' records. Establishments consuming less than a specified amount (usually \$10,000) of a specific material were not requested to report consumption of that material separately. Also, the cost of materials for the small establishments for which administrative records were used was estimated as "not specified by kind" (n.s.k.).

Value of shipments and other receipts-Generally refers to received or receivable net selling values, f.o.b. plant (exclusive of freight and taxes), of all products shipped, both primary and secondary, as well as all

miscellaneous receipts such as receipts for contract work performed for others, installation and repair receipts, sale of scrap, and sale of products bought and resold without further processing. Included are all items made by or for the establishment from materials owned by it whether sold, transferred to other plants of the same company, or shipped on consignment. The net selling value of products made in one plant on a contract basis from materials owned by another was reported by the plant providing the materials.

In a few industries, the value of production or value of work completed is used instead of value of shipments. These industries are identified in the introduction and are footnoted in table 1.

In the case of multiunit companies, the manufacturer was requested to report the value of products transferred to other establishments of the same company at full economic or commercial value, that is, including not only the direct costs of production but also a reasonable proportion of "all other costs" (including company overhead and profit).

Shipments or production of individual products (table 2)-In the 1987 census, detailed shipment information was collected for approximately 11,000 individual products. These products are identified by a seven-digit code and are grouped into approximately 1,500 classes of products, which in turn are primary to 459 four-digit industries. Data at the five-digit product-class level have been collected each year as part of the annual survey of manufactures. Information at the seven-digit level, collected for many industries in the current industrial reports program, is not included in this table.

Value added by manufacture—This measure of manufacturing activity is derived by subtracting the cost of materials, supplies, containers, fuel, purchased electricity, and contract work from the value of shipments for products manufactured plus receipts for services rendered. The result of this calculation is then adjusted by the addition of value added by merchandising operations (that is, the difference between the sales value and cost of merchandise sold without further manufacturing, processing, or assembly) plus the net change in finished goods and work-in-process inventories between the beginning and end of the year.

For those industries where value of production is collected instead of value of shipments (see footnote in table 1), value added is adjusted only for the change in work-in-process inventories between the beginning and end of the year. For those industries where value of work done is collected, the value added does not include an adjustment for the change in finished goods or work-in-process inventories

Value added avoids the duplication in the figure for value of shipments which results from the use of products of some establishments as materials by others. Value

added is considered to be the best value measure available for comparing the relative economic importance of manufacturing among industries and geographic areas.

Expenditures for new plant and equipment-Establishments in operation and any known plants under construction were asked to report their expenditures for (a) permanent additions and major alterations to manufacturing establishments and (b) new machinery and equipment used for replacement and additions to plant capacity if they are of the type for which depreciation accounts are ordinarily maintained.

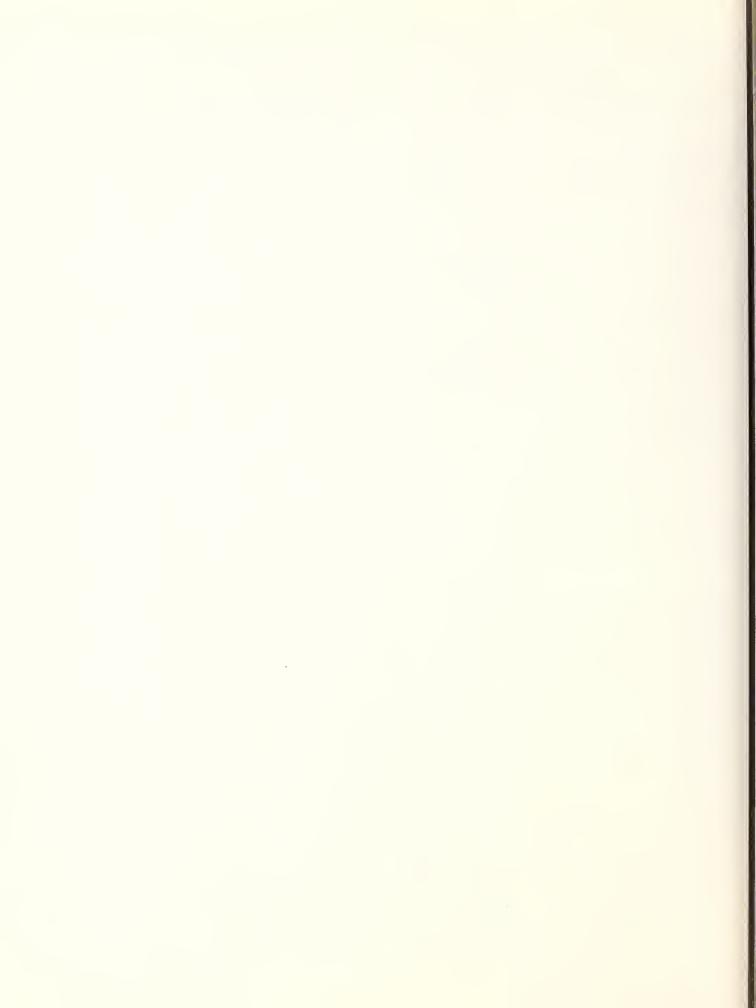
These totals exclude expenditures for used plant and equipment, expenditures for land, and cost of maintenance and repairs charged as current operating expenses. Data for used plant and equipment will be published in the final industry bulletin.

End-of-year inventories-Comprised of (a) finished products; (b) work-in-process; and (c) materials, supplies, fuels, etc. Beginning in 1982, respondents were asked to report their inventories at (the lower of) cost or market prior to adjustment to LIFO cost. This is a change from prior years in which respondents were permitted to value their inventories using any generally accepted accounting method. Therefore, 1982 through 1987 data for inventories are not strictly comparable to prior-year data.

Specialization and coverage ratios-An establishment is classified in a particular industry if its shipments of primary products of the industry exceed in value its shipments of the products of any other single industry. An establishments' shipments include those products assigned to an industry (primary products), those considered primary to other industries (secondary products), and receipts for miscellaneous activities (merchandising, contract work, resales, etc.). The following ratios have been developed to measure the relationship of primary product shipments to the data on shipments for the industry shown in table 1 and data on product shipments shown in table 2.

**Specialization ratio-**Represents the ratio of primary product shipments to total product shipments (primary and secondary, excluding miscellaneous receipts) for the establishments classified in the industry.

Coverage ratio-Represents the ratio of primary products shipped by the establishments classified in the industry to the total shipments of such products that are shipped by all manufacturing establishments, wherever classified.

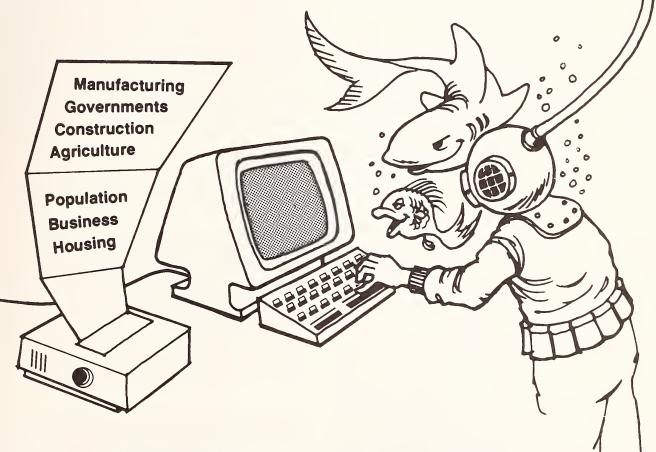


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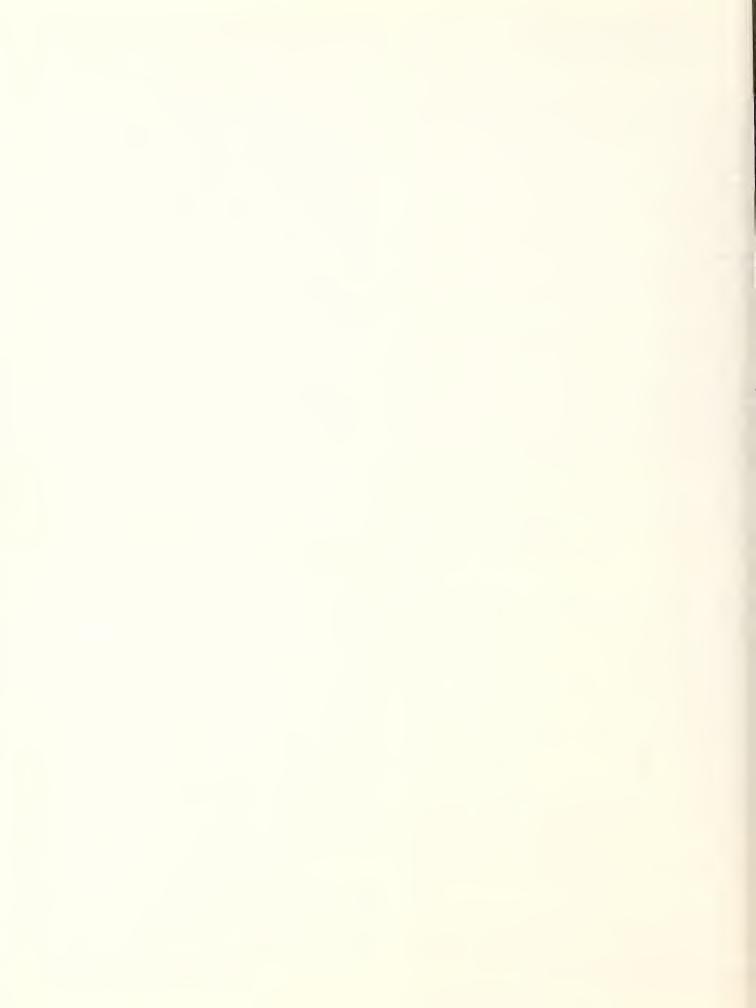
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